

smb pc

Partner Community Magazine

Harry Brelsford's Trusted Business Advisor Journal

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- Is Franchising 4 U?
- Million Dollar Hurdle
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Power Players!

**All community
poll reveals
influential SMB
channel partners**



MVPNation
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Seattle, WA

by Harry Brelsford and Jim Locke



We Keep A List... And We're Watching!

We know who you are and we're watching. Seriously, as the SMB channel partner community has matured, discussions between SMB Technology Network (SMBTN) and SMB Nation—à la *SMB PC* magazine—have resulted in the Top 150 list.

In this age of social media, we thought it would be cool to identify the “movers and shakers” everyone in the SMB channel should know. We hope this will become sort of a starter list of people you will want to get to know and connect with the next time you are at an event, conference, or community group meeting.

This list was created by the SMB community for the SMB community. It is a function of good citizens voting for like-minded good citizens who deserved recognition for good deeds. It's neither vendor-sponsored nor otherwise supported by outside interests (such as political action committees). At the same time, it is not limited to a specific group either. Hence, you may recognize names of key MVPs, vendors, and media personalities right alongside those of respected peers in the channel. It's as if folks held a town hall meeting and applauded pillars of the community by casting a vote.

We were really pleased to receive nearly 900 submissions with an average of six names on each ballot. Even better was the fact that we got good participation from around the globe. So if you don't recognize a name, it could very well be because they represent the worldwide SMB community and hail from countries such as Canada, England, or Australia.

Needless to say, it took the staff at SMBTN a bit of time to compile the votes and then double-check them for accuracy (making sure there were 150 people on the list, etc.). In the end, though, we think you will agree that it was time well spent, as we recognized many of the names as popular and even notorious figures in the community. Cool!

So, now that the vote is in and the SMB community has spoken, here is your Top 150 list reflecting the most influential people in the SMB channel!

Last Name	First Name	Company
Anderson	Richard	Next Level Café
Austin	Travis	Rezitech
Babinchak	Amy	ThirdTier
Bahl	Rick	Quality Systems Solutions, Inc.
Bangs	Chris	Telephonation
Banks	Steve	Banks Consulting Northwest
Barlow	Scott	Reflexion
Barrett	Tim	SKYE Technologies
Bates	Cindy	Microsoft
Beard	Tim	Networky Systems
Bell	Teresa	Citrus Networking Solutions Group
Bellini	Arnie	Connectwise
Benner	Brad	X-BAR
Bentz	Don	Preferred IT Group
Blackie	Gerald	Kaseya
Blundell	Gregg	Integral Systems
Booker	Aaron	VarVid

Bradley	Susan	TSHB
Braun	Jacob	WakaDigital
Brelsford	Harry	SMB Nation
Brown	Eileen	AMASTRA
Brown	Gareth	Sytec
Brown	Kevin	Symform
Buchianico	Rayanne	ABC Solutions
Bumbernick	William	Alteva
Bush	Debi	CMIT Denver
Carney	Tim	SFBay-Link Network Services
Cash	James	JamesCash.co.uk
Cayouette	Scott	BTS Technologies Inc
Chang	Linus	Coretex I.T. Labs
Chase	Chris	Joom Connect, Directive
Chavez	Tony	Just Handle IT
Christian	Karen	North County Technology Group
Cioffi	Robert	Progressive Computing
Cohen	Robert	Trusted Business Advisors
Coker	Frank	CoreConnex
Connor	Les	C-Five Ltd
Cooch	Mike	Kutenda
Correia	Ed	Sagacent Technologies
Crall	Mark	Autotask
Craven	Henry	CI Infomation Technology
Crawford	Stuart	Ulistic
Crotty	Justin	NetEnrich
Cunningham	Howard	Macro Systems
Daniel	Sean	Microsoft
Dansey	Susanne	Purple Cow Ideas Management
Di Miceli	Leonard	SpamSoap
DiCostanzo	Len	Autotask
Dippell	Paul	Service Leadership
Dove	Barbara	Dove Help Desk
Edwards	Jeannine	Connectwise
Elder	Philip	MPECS, Inc.
Epp	Dana	Scorpion Software Corp
Forsen	Rich	Virtual Administrator
Fox	Bradley	TriCon Technical Services
Foxall	James	Tigerpaw Software
Garvis	Mitch	SWMI Consulting
Godgart	Bob	Autotask
Goodman	Andy	SBS-Rocks.com
Gross	Chad	Layton Flower Technologies
Gurnee	Frank	CharTec
Harper	Andrew	Gaeltek LLC
Helbush	Alan	Where To Start Technology Solutions
Hicks	Curtis	Center for Computer Resources
Hicks	James (J.D.)	JD Hicks & Associates
Hughes	Frank	Cloud Services Depot
Hulsey	Ted	Sonicwall
Jay	Brett	Paperless Concepts
Johnson	Fred	Ross-Tek
Joyce	Rick	Joyce Network Services
Kam	William	Trend Micro